

FOSKOR (PTY) LIMITED

SCOPE OF REQUIREMENTS

for

a rental contract to supply Foskor with
MOBILE CRANES, including OPERATOR, or OPERATOR only,
as requested from time-to-time

(Three year contract)

1. INTRODUCTION

Foskor (Pty) Ltd. is an opencast mining and beneficiation operation situated in Phalaborwa. The core business of the Phalaborwa operation is the mining and beneficiation of phosphate rock. (The Foskor operation situated in Richards Bay is primarily a producer of phosphoric acid, phosphate based fertilizers and lower volumes of sulphuric acid)

Due to its maintenance efforts and on-site expansion projects Foskor requires mobile cranes. Although Foskor does have its own fleet of mobile cranes, there is from time-to-time a shortage of cranes, especially when major projects are in progress, when Foskor closes operations for its annual major maintenance shutdown, planned maintenance days or when one of its own mobile cranes are unavailable for maintenance reasons.

The following is an estimation of annual crane rental requirements based on the past 24 months' usage:

DESCRIPTION OF CRANE	NEED	HOURS (Monthly)	HOURS (Annually)	STANDBY (Days)
Carry-Deck 6-Ton	Ad-Hoc		100	
All/rough terrain crane 10-ton	Ad-Hoc		200	
All/rough terrain crane 12-ton	Regular	200	2400	
All/rough terrain crane 30-ton	Regular	60	720	
All/rough terrain crane 35-ton	Regular	200	2400	115
All/rough terrain crane 50-ton	Regular	50	600	115
All/rough terrain crane 60-ton	Ad-Hoc		50	
All/rough terrain crane 80-ton	Ad-Hoc		50	
All/rough terrain crane 120-ton	Ad-Hoc	20	240	
All/rough terrain crane 220-ton	Ad-Hoc		200	
All/rough terrain crane 300-ton	Ad-Hoc		30	
Mobile Crane Operator Only	Regular	160	1900	20

This document covers the minimum requirements for the supply (Rental) of mobile cranes, including an operator, or an operator only, to the Foskor mine located in Phalaborwa.

Motlalentwa Alfred Tladi (16 May 2024)

2. BASIC REQUIREMENT

It is expected from the service provider to, on an official request or order, to supply Foskop Phalaborwa with mobile crane/s with operator and/or operator/s only in accordance with the requirements of this scope as requested from time-to-time. The rates based contract to hire or rent a mobile crane must include operator travelling, meals & accommodation, fuel, certification requirements, maintenance and any other item of expense.

The service providers' mobile cranes and/or mobile crane operators must comply with the minimum requirements as defined in the following documents:

Driven Machinery Regulations of the Occupational Health and Safety Act	
Machinery and Equipment Regulations of the Mines Health and Safety Act	
SANS 19	The inspection, testing and examination of mobile cranes
SANS 578-2	Cranes - Limiting and indicating devices Part 2: Mobile cranes
SANS 1599-2	Cranes Part 2: Power-driven mobile cranes
SANS 4305	Mobile cranes - Determination of stability
SANS 4308-1&2	Cranes and lifting appliances – Selection of steel wire ropes
SANS 7752-2	Cranes and lifting appliances - Selection of wire ropes Part 2: Mobile cranes - Coefficient of utilization
SANS 10148	The installation and operation of cable cranes and aerial rope-ways
SANS 11660-2	Cranes - Access, guards and restraints Part 2: Mobile cranes
SANS 11661	Mobile cranes - Presentation of rated capacity charts
SANS 19961	Cranes - Safety code on mobile cranes

3. MINIMUM PRE BID QUALIFICATION CRITERIA AND -REQUIREMENTS

The bidder/supplier (Company) must be a recognized service provider for the supply of mobile cranes- and similar mobile lifting equipment for rental within the mining-, construction- and industrial industries and must comply with the following mandatory pre-qualification criteria and -requirements before any bid will be considered for technical- and/or commercial evaluation and assessment.

Provide the following supporting documents and information:

1. Confirm on an official company letterhead or -brochure to:
 - a) Be a recognised service provider in the supply of mobile cranes- and similar mobile lifting equipment for rental within the mining-, construction- and industrial industries.
(Provide company details)
 - b) Have previous experience in the supply of mobile cranes- and similar mobile lifting equipment for rental.
(Provide details of similar previous- and current rental service contracts or orders)
 - c) Have available a fleet of mobile cranes (with operators) the same/similar as listed in the pricing schedule.
(Provide list of mobile cranes that will be dedicated to this contract. Indicate which cranes will be available/kept locally (Within a 10 km radius of the Foskop mine, Phalaborwa) and which mobile cranes need to be transported from outlying areas)
2. CIPC certificate (Companies and Intellectual Property Commission) as a service provider in the supply of mobile cranes- and similar mobile lifting equipment for rental within the mining-, construction- and industrial industries.
3. Registration and proof of payment under the Compensation for Occupational Injuries and Diseases Act, no. 130 of 1993. Registration number must be provided.
4. Registration on the CSD (Central Supplier Database) of National Treasury.
5. SARS (South African Revenue Services) letter of good standing
6. Proof of business address in terms of FICA (Financial Intelligence Centre Act 38 of 2001), eg water and lights account.

4. SCOPE

This scope covers the minimum specifications and requirements to provide Foskop Phalaborwa with MOBILE CRANE/S and qualified and competent MOBILE CRANE OPERATOR/S as requested from time-to-time.

NOTE: Carry-deck crane included in definition of mobile crane.

5. CONDITIONS

Before any official order for the above-mentioned service to **SUPPLY RENTAL MOBILE CRANES** is placed, the service provider shall demonstrate, if required, his ability to manage and to honour such a contract.

Any additional specifications, terms, conditions or guarantees not mentioned in this scope may be brought to Foskor's attention on the official tender.

6. MINIMUM SPECIFICATIONS, REQUIREMENTS AND RESPONSIBILITIES

The successful service provider must comply with to the following minimum specifications, requirements and responsibilities:

- 1) Provide Foskor with a mobile crane/s and a qualified and competent crane operator/s as specified in the attached pricing schedule.
- 2) Provide Foskor with qualified and competent crane operator/s to operate its own (Foskor owned) mobile cranes as specified in the attached pricing schedule.
- 3) When requested/arranged, ensure that a mobile crane and/or qualified operator is available to perform after hours and standby duties.
- 4) Follow the internal Foskor prescribed work procedure:
 - i. Only accept a request to provide a mobile crane/s with qualified operator or mobile crane operator/s only from the appointed Foskor official (Normally the Fitter workshop supervisor).
 - ii. Requirements and/or specifications of the work to be done can be obtained from either the Fitter workshop supervisor, his appointed representative or when referred to the original requestor.
 - iii. Before any work commences the HIRA (Hazard Identification and Risk Assessment) attached to the work order must be duly completed and signed by all persons involved in the task. The work order must be signed by the area responsible Foskor employee before commencement of the task to confirm occupation of the works area.
 - iv. Work to be carried out in accordance with Foskor's standard procedures.
- 5) The service provider is responsible to deliver all signed invoices to the Foskor Creditors department for monthly payment. The work order must be attached to the service providers service invoice. The invoice may only be signed by the Fitter workshop supervisor or his representative together with the applicable Foskor cost code. The work order or job notification number must be noted on the service providers invoice.
- 6) The mobile crane service provider shall be responsible to transport and deliver to site at Foskor Phalaborwa all cranes, mobile crane operators, equipment, tools, and every other item to successfully provide the requested service.
- 7) The successful service provider shall be expected to:
 - i. Appoint a subordinate manager in accordance with Regulation 2.6.1 of the Mines Health and Safety Act.
 - ii. Comply with the requirements and procedures as contained in:
 - a) The Mines Health and Safety Act with Regulations (Latest revision)
 - b) The National Road Traffic Act with Regulations (Latest revision)
 - c) All applicable national and international legislative requirements and regulations
 - iii. The successful or appointed service provider shall comply with:
 - a) Driven Machinery Regulations of the Occupational Health and Safety Act
 - b) Machinery and Equipment Regulations of the Mines Health and Safety Act
 - c) SANS 19 The inspection, testing and examination of mobile cranes
 - d) SANS 578-2 Cranes - Limiting and indicating devices Part 2: Mobile cranes
 - e) SANS 1599-2 Cranes Part 2: Power-driven mobile cranes
 - f) SANS 4305 Mobile cranes - Determination of stability
 - g) SANS 4308-1&2 Cranes and lifting appliances – Selection of steel wire ropes
 - h) SANS 7752-2 Cranes and lifting appliances - Selection of wire ropes Part 2: Mobile cranes - Coefficient of utilization
 - i) SANS 10148 The installation and operation of cable cranes and aerial rope-ways
 - j) SANS 11660-2 Cranes - Access, guards and restraints Part 2: Mobile cranes
 - k) SANS 11661 Mobile cranes - Presentation of rated capacity charts
 - l) SANS 19961 Cranes - Safety code on mobile cranes

- 8) The successful or appointed service provider shall comply with the latest revisions of the following Foscok COP's (Compendium of Procedures) (COP's, policies and procedures are available on request):
 - i. COP 1 Risks and opportunities management
 - ii. COP 8 Mandatory COP for mitigation and management of Covid-19
 - iii. COP 17 Mobile, Technical and Process Training
 - iv. COP 18 Permit to work
 - v. COP 25 Control of externally provided products and services
 - vi. COP 43 Mandatory COP for occupational program on thermal stress
 - vii. COP 52 Machine guarding
 - viii. COP 53 Lock Out System and Usage
 - ix. COP 56 Lifting Machinery and Lifting Tackle
 - x. COP 58 Hazardous chemical and substance control
 - xi. COP 59 Mandatory COP for the operation of Trackless Mobile Machinery
 - xii. COP 60 Portable electrical equipment
 - xiii. COP 62 General electrical installations and Electrical Machinery in Hazardous Locations
 - xiv. COP 65 Personal protective equipment
 - xv. COP 86 Mandatory COP for occupational health program on noise
 - xvi. COP 96 Working at Heights
 - xvii. COP 99 Mandatory COP for risk based fatigue management
 - xviii. Any other Foscok safety, health and quality policies and procedures deemed applicable by a Foscok representative.
 - xix. All other Foscok procedures and policies applicable to the successful application of this contract.
- 9) The successful or appointed service provider shall comply with the following Environmental Specifications, Policies and Procedures:
 - i. COP 41 Housekeeping and workplace organisation
 - ii. COP 49 Waste Management
 - iii. COP 51 Resource conservation, energy and materials
 - iv. COP 70 Storage of petroleum products and other hazardous material
 - v. National Environmental Management Act 107 of 1998 (NEMA)
 - vi. National Environmental Management Waste Act 59 of 2008 (NEMWA) as amended
 - vii. The successful service provider shall include in his/her SAFETY FILE, and comply with, the following documents:
 - a) Environmental Aspect and Impact Register (Applicable to this contract).
 - b) Environmental Objectives and Targets (Applicable to this contract).
 - c) Waste Management Plan (Applicable to this contract).
 - d) FOSKOR Atmospheric Emissions License (Copy available on request)
 - e) FOSKOR Waste Management Licence (Copy available on request)
 - f) FOSKOR Water Use Licence (Copy available on request)
 - g) Any other Foscok environmental policies and procedures deemed applicable by a Foscok representative
- 10) The successful or appointed service provider shall comply with the latest revisions of the following Foscok CTD's
 - i. CTD2481-01 Mobile Crane Operation
 - ii. CTD2481-03 Use of Portable Electrical Equipment
 - iii. CTD2481-04 Light Delivery vehicle Operation
 - iv. CTD2481-07 Use of Bosuns chair to suspend people
 - v. CTD2481-08 Installation of Life-Line at Dangerous Heights
- 11) The successful or appointed service provider shall ensure that all his/her on-site employees have been authorised by a Foscok regulation 2.13.1 appointee to:
 - i. Perform job specific *Hazard Identification & Risk Assessment*, commonly known as HIRA (Foscok Annexure 1.3)
 - ii. Perform lockout procedures (Foscok Annexure 53.2)
 - iii. Operate trackless mobile machinery contractor employees (Foscok Annexure 59.7B)
 - iv. Any other Foscok activity requiring authorisation as deemed applicable by a Foscok representative.
- 12) Before entering and operating a mobile crane on the Foscok site, the service provider shall:
 - i. Ensure that his mobile crane operators have been assessed and declared competent in accordance with unit standard 116254.
 - ii. Ensure that his mobile crane operators have been assessed and authorised by a Foscok MHSA (Mines Health and Safety Act) regulation 2.13.1 appointee to operate a mobile crane on the Foscok site.

- iii. Ensure that his mobile crane operators have been trained and authorised by a Foskop MHSA (Mines Health and Safety Act) regulation 2.13.1 appointee to enter the Foskop red-flag and open mine pit areas.
 - iv. Ensure that mobile cranes are issued with valid load test certificates declaring that they are **"safe to use"**.
Certificates to be issued by a LMI (Lifting Machinery Inspector) registered with the Engineering Council of South Africa (ECSA) and appointed by a LME (Lifting Machine Entity) registered with the Department of Labour as required by the Occupational Health and Safety Act.
 - v. Obtain a certificate of fitness for his mobile crane issued by the Supervisor Light Vehicle Maintenance- and/or - Fitter workshops. (Forms will be provided. Valid 12 months)
 - vi. Obtain permission from the Foskop Safety & Security manager that he may use his nominated mobile crane on the Foskop site. (Forms will be provided)
 - vii. Ensure that his mobile cranes have been inspected (Daily) in accordance with the Foskop standard (COP 59) to ensure that they are safe and fit for use. (Forms will be provided)
- 13) Before entering and operating a mobile crane on the Foskop site the service provider shall ensure that his operator/s are:
- i. Briefed on the task required and have been informed of any abnormal conditions/situations.
 - ii. Physically, emotionally and mentally fit to perform their duty.
 - iii. Issued with the necessary PPE (Personal Protective Equipment) to safely operate the mobile crane.
 - iv. If arranged to be on site, attend the daily Foskop Mobile Cranes Services MBA (Mini Business Area or Green Area) meeting at 06:15, normally in the Foskop Boilermaker workshop conference room.
 - v. Before commencement of work:
 - a) Any required tools and equipment shall have been inspected and tested to be in a good and safe working order.
 - b) Mobile crane operator/s have participated in the completion of a standard Foskop site risk assessment (Commonly known as a HIRA or Hazard Identification and Risk Assessment) and taken appropriate actions to mitigate any identified hazards.
- 14) Before entering and operating a service vehicle (Own vehicle) on the Foskop site, the appointed service provider shall:
- i. Ensure that:
 - a) His driver/s are in possession of a valid national drivers licence for the specific class of vehicle, has been tested by the Foskop mobile equipment training centre and authorised by a Foskop MHSA (Mines Health and Safety Act) Regulation 2.13.1 appointee for the class of vehicle to be used on site.
 - b) His driver/s has been tested by the Foskop mobile equipment training centre and authorised by a Foskop MHSA (Mines Health and Safety Act) regulation 2.13.1 appointee to operate a vehicle in the mine open pits (Restricted or red-flag areas)
(Contact the Foskop mobile equipment training centre on 015 789 2840 to make an appointment for competence testing and authorisations)
 - ii. The appointed service provider shall, before entering and operating a vehicle on the Foskop premises:
 - a) Obtain permission from the Foskop Safety & Security manager to operate his nominated service vehicle/s on the Foskop site. (Forms will be provided)
 - b) Obtain a certificate of fitness from the Foskop Light Vehicle maintenance workshop supervisor or appointed Foskop inspector for his nominated service vehicle/s. Inspections conducted daily between 08:00 and 08:30 and between 13:30 and 14:00 (Excl Fridays) at the Light Vehicle Maintenance workshop.
 - c) Submit the above permission and COF in at the main security office for issue of a vehicle access disk.
 - iii. Ensure that his service vehicles have been inspected (Daily) in accordance with the Foskop standard (COP 59) to ensure that they are safe and fit for use. (Forms will be provided) -
 - iv. See Foskop COP 59, Trackless Mobile Machinery for details.
- 15) The successful service provider is expected to:
- i. Ensure that all mobile crane operators report to the Foskop Boilermaker workshop conference room at 06:15 on the same day that a crane was pre-booked/arranged in order to receive detailed work- and safety instructions.
 - ii. Provide mobile crane/s and/or operator/s on site within:
 - a) **60 minutes after receiving a normal request** (Normal working hours Monday to Friday 06:00 until 17:00).
 - b) **30 minutes on a breakdown or urgent request basis** (BD, normal working hours Monday to Friday 06:00 until 17:00)
 - c) **45 minutes on a breakdown or urgent request basis** (BD, after hours Monday to Friday 17:00 until 06:00 and Friday 17:00 until Monday 06:00)
 - iii. Ensure that the safety file is maintained up-to-date and at all times available for inspection by a Foskop official.

- iv. Ensure that all mobile crane operators and -supervisors training, competencies, authorisations, appointments, accreditations and medical certifications are monitored, kept up-to-date and to take timely actions to prevent any expiry.
- v. Ensure that mobile cranes (And support vehicles) are maintained in a serviceable and safe condition and are at all times certified safe to use.
- vi. Ensure that mobile crane operators and -supervisors are issued with the necessary PPE to ensure that work can be carried out safely.
- 16) Ensure that invoices for payments are checked for correctness and promptly submitted for monthly payment. Late or delayed invoicing is prevented.
- 17) Although every effort has been made to ensure that the information contained within this document is correct, it remains the responsibility of the service provider to verify actual status and site conditions. (A site visit can be arranged).

7. PERMIT TO WORK

Before any on-site work under this contract may commence, the appointed or successful service provider shall obtain from Foscok a PERMIT TO WORK. The following guidelines are provided in order to assist the appointed service provider in obtaining a PERMIT TO WORK. (See Foscok COP 28, Permit to work and COP 25, Service provider control for details):

- 1) The PERMIT TO WORK can be obtained from- and on completion returned to the Legal Administrator, Foscok Safety department.
A SEPARATE PERMIT TO WORK WILL BE REQUIRED FOR EACH MANAGERIAL DEPARTMENT
- 2) Obtain a contract number from the Foscok procurement department.
- 3) Appoint a subordinate manager in accordance with Regulation 2.6.1 and an on-site supervisor in accordance with Regulation 2.9.2 of the Mines Health and Safety Act.
 - i. The appointed subordinate manager and -supervisor shall be required to write and pass the Foscok 2.6.1 and 2.9.2 legal examinations within 30 days after being awarded this contract.
 - ii. Attend a hour long legal exam briefing any Thursday between 08:00 and 09:00 at the Security training hall.
 - iii. Write legal examination any Friday between 07:30 and 10:30 at the Security training hall. (Please book)
- 4) Provide a name list, including ID numbers, residential and postal addresses and telephone numbers of all of the appointed service providers' on-site employees.
- 5) All of the appointed service providers' on-site employees shall undergo a full medical examination at the Foscok on-site Clinix Clinic. The clinic can be contacted at 015 789 2427 for an appointment.
(NOTE: All NEW- and Employees LEAVING the service of the appointed service provider must undergo an entry or exit medical examination)
- 6) The appointed service providers' designated on-site mobile crane operators and vehicle drivers shall receive competence testing and authorisation to operate mobile cranes and vehicles on the Foscok site.
- 7) All of the appointed service providers' employees shall receive/have received training in:
 - i. - First aid level 1 (Provide own training)
 - Basic Health & Safety Principals (Provide own training)
 - HIRA (Hazard Identification and Risk Assessment) (Provide own training)
 - Basic firefighting. (Provide own- or receive Foscok training, contact 015 789 2531 to book)
 - Lock out. (Provide own- or receive Foscok training, contact 015 789 2531 to book)
 - ii. All training not provided by Foscok must be verified by the Foscok training-superintendent Mr. Johan Fouche. Please contact him on 015 7789 2525 to make an appointment or alternatively email proof of training and certificates to johanfo@foskor.co.za to confirm compliance before requesting his approval on the PERMIT TO WORK.
- 8) All of the appointed service providers' on-site employees shall receive the basic Foscok site induction training at the Foscok Security office.
- 9) All of the appointed service providers' on-site employees shall receive site specific induction training provided by the Foscok area Regulation 2.6.1 appointee/s.
- 10) A BRA (Baseline Risk Assessment) shall be compiled for all normal, typical and any possible abnormal tasks and all tasks related to SHEQ (Safety, Health, Environment and Quality) that will be performed on the Foscok site.
A CTD (Critical Task Description) shall be compiled for all high risk activities (And any other activities deemed applicable by a Foscok representative) identified by the BRA.

The BRA and CTD's to be signed by all service provider employees and approved by the Foskop appointed MHSA Regulation 2.13.1 appointee. Make use of Foskop's own BRA document, Annexure 1.2, contained in of COP 1, Foskop risk management (Available on request).

- 11) Attach a one paged SCOPE OF WORK describing the required task and -outcome of this contract.
- 12) All Foskop's appointed MHSA Regulation 2.9.2, 2.6.1, 2.13.1 and 3.1.a managers must undersign/approve the PERMIT TO WORK.
- 13) Registration and proof of payment under the Compensation for Occupational Injuries and Diseases Act, no. 130 of 1993. Registration number must be provided.
- 14) SARS issued tax clearance certificate must be provided.
- 15) All relevant documentation and/or evidence of compliance must be attached to the PERMIT TO WORK.
- 16) Upon successful completion and approval of the PERMIT TO WORK the security department will issue the appointed service providers' employees with access ID cards valid for 12 months.
- 17) Any other documents, certificates or records as requested by a Foskop official deemed necessary to ensure that all safety, legislative and administrative requirements have been met must be attached to the PERMIT TO WORK.
- 18) The appointed service provider must allow at least three to ten working days to complete all the PERMIT TO WORK requirements.

8. SAFETY FILE

Before any work may commence, the appointed service provider must, IN CONJUNCTION WITH THE FOSKOR SAFETY DEPARTMENT, compile a SAFETY FILE specifically for THIS contract. Contact the area responsible safety representative (Available on request), or attend the monthly service providers meeting every 2nd Monday of the month (3rd Monday if 1st or 2nd Monday a public holiday) at 13:30 in the Foskop Plant Training hall)

The SAFETY FILE must always be available for inspection by a Foskop official.

9. EVALUATION CRITERIA

As part of the process to assist with the evaluation of the bidders proposal/quotation and to make an informed decision in the awarding of this tender, the following information is required:

MEASUREMENT CRITERIA	% WEIGHTING	PROVIDE INFORMATION AND DETAILS (Attach if space insufficient)
1) Provide copies of the following PRE-BID QUALIFICATION CRITERIA certificates and documents (Commercial requirement): a) CIPIC certificate (Companies and Intellectual Property Commission) b) Registration on the CSD (Central Service provider Database) of National Treasury c) Registration and proof of payment under the Compensation for Occupational Injuries and Diseases Act d) SARS (South African Revenue Services) letter of good standing e) Proof of business address in terms of FICA (Financial Intelligence Centre Act 38 of 2001). ★ MANDATORY REQUIREMENT (WEIGHTING: No/No info/None compliant=0.0 Compliant=1.0)	0%	
2) As per PRE-BID QUALIFICATION CRITERIA , give a short description (Minimum 200-300 words) of the business and the services provided. (Business activities must be applicable to this contract) ★ MANDATORY REQUIREMENT (WEIGHTING: Not applicable/No info=0.0 Partially=0.5 Fully=1.0)	5%	

3) As per PRE-BID QUALIFICATION CRITERIA how many years in business (Require sufficient experience) of providing mobile cranes for rental. ★ MANDATORY REQUIREMENT (WEIGHTING: 0 years/No info=0.0 0-2 years =0.5 2+years=1.0)	2%																																																																												
4) As per PRE-BID QUALIFICATION CRITERIA, tick (✓) which of the following (Similar) mobile cranes will be allocated/available to this contract & how many available: <table border="1"> <thead> <tr> <th></th> <th>LOCAL Phalaborwa</th> <th>OUTLYING >30km PHB</th> <th>HOW MANY?</th> <th></th> </tr> </thead> <tbody> <tr> <td>Carry-deck 6-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>1%</td> </tr> <tr> <td>All/Rough Terrain 10-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>2%</td> </tr> <tr> <td>All/Rough Terrain 12-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>2%</td> </tr> <tr> <td>All/Rough Terrain 30-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>5%</td> </tr> <tr> <td>All/Rough Terrain 35-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>5%</td> </tr> <tr> <td>All/Rough Terrain 50-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>5%</td> </tr> <tr> <td>All/Rough Terrain 60-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>4%</td> </tr> <tr> <td>All/Rough Terrain 80-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>1%</td> </tr> <tr> <td>All/Rough Terrain 120-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>1%</td> </tr> <tr> <td>All/Rough Terrain 220-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>1%</td> </tr> <tr> <td>All/Rough Terrain 300-Ton</td> <td>☐</td> <td>☐</td> <td>☐</td> <td>1%</td> </tr> <tr> <td>Other _____</td> <td>☐</td> <td>☐</td> <td>☐</td> <td></td> </tr> <tr> <td>Other _____</td> <td>☐</td> <td>☐</td> <td>☐</td> <td></td> </tr> <tr> <td>Other _____</td> <td>☐</td> <td>☐</td> <td>☐</td> <td></td> </tr> </tbody> </table> ★ MANDATORY REQUIREMENT WEIGHTING: No crane/No info=0.0 Yes/Cranes avail outlying=0.5 Yes/Crane available locally=1.0		LOCAL Phalaborwa	OUTLYING >30km PHB	HOW MANY?		Carry-deck 6-Ton	☐	☐	☐	1%	All/Rough Terrain 10-Ton	☐	☐	☐	2%	All/Rough Terrain 12-Ton	☐	☐	☐	2%	All/Rough Terrain 30-Ton	☐	☐	☐	5%	All/Rough Terrain 35-Ton	☐	☐	☐	5%	All/Rough Terrain 50-Ton	☐	☐	☐	5%	All/Rough Terrain 60-Ton	☐	☐	☐	4%	All/Rough Terrain 80-Ton	☐	☐	☐	1%	All/Rough Terrain 120-Ton	☐	☐	☐	1%	All/Rough Terrain 220-Ton	☐	☐	☐	1%	All/Rough Terrain 300-Ton	☐	☐	☐	1%	Other _____	☐	☐	☐		Other _____	☐	☐	☐		Other _____	☐	☐	☐			
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5) Attach a copy of each mobile cranes' load test certificate issued and authorised by a LMI (As per the pricing schedule) ★ MANDATORY REQUIREMENT (WEIGHTING: No/No info=0.0 Yes/Comply=1.0)	10%																																																																												
6) Provide copies and details of insurance liability (Type and value). ★ MANDATORY REQUIREMENT (WEIGHTING: No/No info/None compliant=0.0 Compliant=1.0)	3%																																																																												
7) Tick (✓) availability of mobile crane operator/s that will be allocated/available to this contract: <table border="1"> <thead> <tr> <th>LOCAL Phalaborwa</th> <th>OUTLYING >30km PHB</th> <th>HOW MANY?</th> </tr> </thead> <tbody> <tr> <td>☐</td> <td>☐</td> <td>☐</td> </tr> </tbody> </table> WEIGHTING: No operator/ No info=0.0 Yes/Operator available outlying=0.5 Yes/Crane available locally=1.0	LOCAL Phalaborwa	OUTLYING >30km PHB	HOW MANY?	☐	☐	☐	4%																																																																						
LOCAL Phalaborwa	OUTLYING >30km PHB	HOW MANY?																																																																											
☐	☐	☐																																																																											

8) Upon request in what **time period** (Use HOURS) can a mobile crane operator be available on site (See MINIMUM SPECIFICATIONS AND REQUIREMENTS, paragraph 15, ii):

- a) Normal request (Normal working hours)
- b) Breakdown / Urgent request (Normal working hours)
- c) Breakdown (BD) / Urgent request (After hours / weekends)

NORMAL hrs	BD Normal hrs	BD After hrs

4%

(Operator availability and -response time must be suited/appropriate to Foscok operational requirements)

WEIGHTING: No/No info/Exceeds time requirement by 200+%=0.0
 Yes/Exceeds time requirement by 100% - 200%=0.5
 Yes/Within time requirement=1.0

9) Upon request in what **time period** (Hours/days/weeks) can a mobile crane be delivered to site (See MINIMUM SPECIFICATIONS AND REQUIREMENTS, paragraph 15, ii):

- a) Normal request (Normal working hours)
- b) Breakdown / Urgent request (Normal working hours)
- c) Breakdown (BD) / Urgent request (After hours / weekends)

NORMAL	BD N/hrs	BD A/hrs
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Carry-deck 6-Ton				1%
All/Rough Terrain 10-Ton				1%
All/Rough Terrain 12-Ton				2%
All/Rough Terrain 30-Ton				3%
All/Rough Terrain 35-Ton				3%
All/Rough Terrain 50-Ton				2%
All/Rough Terrain 60-Ton				1%
All/Rough Terrain 80-Ton				1%
All/Rough Terrain 120-Ton				1%
All/Rough Terrain 220-Ton				1%
All/Rough Terrain 300-Ton				1%

(Mobile crane with operator availability and -response time must be suited/appropriate to Foscok operational requirements)

WEIGHTING: No/No info/Exceeds time requirement by 200+%=0.0
 Yes/Exceeds time requirement by 100% - 200%=0.5
 Yes/Within time requirement=1.0

10) Provide title descriptions and number of employees to be allocated to this contract. Provide an abbreviated (Max 1 page) CV (Curriculum Vitae) of each person's qualifications, competencies and experience specific in mobile crane rental and mobile crane operation: a) Managerial (Minimum 1) b) Supervisory (Minimum 1) Will be appointed as Mines Health and Safety Act 2.6.1 appointee c) Provide names, qualifications and years' experience for each mobile crane operator to be allocated to this contract. d) Provide mobile crane operator authorisation certificates issued by a LMI (Lifting Machine Inspector). (Attach authorisation certificate of each operator that will be allocated to this contract) ★ MANDATORY REQUIREMENT (WEIGHTING: No info/Unskilled=0.0 Provided/Competent=1.0)	1% 2% 1% 10%	
11) List the top five (5) similar/same contracts awarded in past 24 months. Provide the following information/details: a) Short description of contract type (e.g. rental, full-time, fixed period, etc) b) Address/site of contract c) Name and telephone/cell number of client contact person/s. (WEIGHTING: No/No info=0.0 Yes/Similar/Same=1.0)	2%	
12) Provide detailed description and number of other/support vehicles (Not mobile cranes) to be allocated to this contract. (WEIGHTING: No/No info=0.0 Yes/Comply=1.0)	2%	
13) Provide a list of all company SHEQ incidents during the past 24 months. Provide incident details, root causes and corrective actions taken ★ MANDATORY REQUIREMENT (WEIGHTING: No info/Incidents not investigated or corrected=0.0 Incidents investigated/preventative actions taken=1.0)	3%	
14) Provide copies of policies with regard to: a) Health and safety b) Quality control and –management c) Environment and waste control and management d) HIV and AIDS, smoking and substance abuse e) Skills, employee and community development (WEIGHTING: No/No info/No policy=0.0 Yes/Complies=1.0)	1.0% 0.5% 0.5% 0.5% 0.5%	
15) Provide written confirmation that the information contained under the following headings within this scope have been read, is understood and that the successful bidder will comply with the requirements within 30 days after receiving an official order: a) Minimum pre bid qualification criteria and -requirements b) Minimum specifications, requirements and procedures c) Legislative- and regulatory requirements d) Permit to work e) Safety file (WEIGHTING: No/No info/No confirmation=0.0 Yes/Will Comply=1.0)	0.5% 1% 0.5% 0.5% 0.5%	
100%		

- TAKE NOTE:** 1) Any bidder/service provider that fails to comply or to provide/include/supply requested information and/or copies of all requested supporting certificates and documents will result in a reduced evaluation score that could adversely affect the bidder/service providers chance of being awarded this contract/order.
- 2) Any ★ **MANDATORY REQUIREMENT** not met will result in immediate rejection of bid/quotation.
- 3) Any bid/quotation with an evaluation score of less than 80% will not be considered.

10. COMMERCIAL

- 1) This contract will be **"RATES BASED"**.

THE ATTACHED "PRICING SCHEDULE" WILL BE REGARDED AS THE PRIMARY QUOTATION

NOTE: RATE TO BE INCLUSIVE OF

- Cost for all mobile crane operators and supervision
 - Cost for all mobile crane running requirements, including fuel, services, maintenance, certification requirements, etc.
 - Cost of mobile crane site establishment (Only cranes less 30km from site)
 - Cost mobile crane operators & supervisors transport requirements
 - Cost of mobile crane operators accommodation requirements
 - Cost for all administrative requirements
 - Cost for all materials and consumables
 - Cost for all PPE and safety equipment
 - Cost for all tools and required equipment
 - Any other item of expense to ensure task completed according to the requirements of this document or as agreed.
 - Any other P&G's and/or other items of expense to ensure that the task is carried out according to requirement
- 2) The attached **PRICING SCHEDULE** (Or similar compiled document) must be completed in full as it will be considered as the primary quotation for this tender.
- 3) Tenders/Quotations received without the attached **PRICING SCHEDULE** fully completed will be disregarded.
- 4) Tender/Quotation prices to be **VAT EXCLUSIVE**.
- 5) Any other optional support or guarantee not mentioned in this scope may be noted on the official quotation.
- 6) Quotation prices to be valid for at least the duration of the contract period. Annual escalation formula to be included in official quotation.
- 7) Foskor (Pty) Ltd reserves the right to remove any mobile crane from the pricing schedule before awarding an official order.
- 8) Quotation prices to be valid for at least **60 days**
- 9) If required. all meetings will be held on site, unless arranged otherwise.
- 10) If any minimum requirements may alter or be added for whatever reason, it will be brought to the attention of the service provider before the closing date for the submission of tenders/quotations.

11. ENQUIRIES

TECHNICAL AND OPERATIONAL: -

Karel van der Merwe

Tel: (015) 789 2685

Mobile: 072 419 3057

Email: karelvdm@foskor.co.za

Andre de Bruin

Tel: (015) 789 2520

Mobile: 082 657 7912

Email: andred@foskor.co.za

COMMERCIAL: -

Nokuthula Mabika

Tel: (035) 902 3328

Email: nokuthulam@foskor.co.za

PRICING SCHEDULE

"For a rental contract to supply Foskop with MOBILE CRANE/S, including qualified and competent MOBILE CRANE OPERATOR/S as requested from time-to-time"

DESCRIPTION OF CRANE	0 TO 4 HOUR RENTAL PERIOD			OVER 4 HOUR RENTAL PERIOD		
	Hourly rate (Including operator)	Site establishment (Only applicable for cranes >30km from Foskop site)	Minimum rental time (Max 4 Hours)	Hourly rate (Including operator)	Site establishment (Only applicable for cranes >30km from Foskop site)	Minimum rental time (Max 9 Hours, thereafter per hour)
Carry-Deck 6-Ton	R	R	hrs	R	R	hrs
All/rough terrain 10-ton	R	R	hrs	R	R	hrs
All/rough terrain 12-ton	R	R	hrs	R	R	hrs
All/rough terrain 30-ton	R	R	hrs	R	R	hrs
All/rough terrain 35-ton	R	R	hrs	R	R	hrs
All/rough terrain 50-ton	R	R	hrs	R	R	hrs
All/rough terrain 60-ton	R	R	hrs	R	R	hrs
All/rough terrain 80-ton	R	R	hrs	R	R	hrs
All/rough terrain 120-ton	R	R	hrs	R	R	hrs
All/rough terrain 220-ton	R	R	hrs	R	R	hrs
All/rough terrain 300-ton	R	R	hrs	R	R	hrs
Other	R	R	hrs	R	R	hrs
Other	R	R	hrs	R	R	hrs
Other	R	R	hrs	R	R	hrs
Other	R	R	hrs	R	R	hrs
Annual escalation formula years 2 and 3						

LABOR RATE FOR MOBILE CRANE OPERATOR ONLY			
NORMAL TIME Monday to Friday 06:30 to 17:00	1.5 TIME After hours, excluding Sundays & public holidays	DOUBLE TIME Sundays and Public holidays	STANDBY Monday to Thursday, 17:00 until 06:00 the following day Weekend start Friday 17:00 until Monday 06:00 Public holiday 06:00 until 06:00 the following day
R/hr	R/hr	R/hr	R/day
Annual escalation formula years 2 and 3			

ACCEPTANCE OF CONDITIONS AND REQUIREMENTS:

On behalf of the bidder/service provider the conditions and requirements as stated in this "Scope of Requirements" are accepted:

DESIGNATION

NAME

SIGNATURE

DATE



Signed with Impression - Chain of Custody



Signature Request

Signature Request ID:	6838bc5c-002c-4714-87e7-5261bd3036a0	Timestamp:	2024-05-16 01:42:21 GMT
Signee Name:	Alfred Tladi	Sender Name:	Daleen Kruger
Request Type:	WebSigning	Request Status:	WEBVIEWER SIGNED

Original Document

Document Name:	SOW Mobile Cranes.pdf	Document Size:	927.8 KB
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Email Evidence

Signee Email:	alfredt@foskor.co.za	Email Subject:	A document from Daleen Kruger is ready for signature
Email Sent Timestamp:	2024-05-15T09:34:48.215479	Email Opened Timestamp:	Not available in Silent Mode

Web Evidence

Signee IP Address:	41.21.226.206	Request Timestamp:	2024-05-16 01:39:21 GMT
Signee GPS (if shared):	ZA: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/124.0.0.0 Safari/537.36 Edg/124.0.0.0	Terms Accepted Timestamp:	2024-05-16 01:39:35 GMT

Annotations and Modifications

Signature Count:	1	Form Fields Filled Count:	0
Text Annotation Count:	1	Initial All Pages Count:	0
Single Initial Count:	0		

Signing Evidence

Signee Mobile:	+270000000000	Sign Type:	WebSigning
Security Challenge:	NONE	Part of Workflow:	2577e7a2-e3c0-41ce-850e-cd0559f6c7a8

Chain Of Custody Generation

Attached Document Name:	20240516T014219.123118Z SOW Mobile Cranes.pdf	Attached Timestamp:	2024-05-16 01:42:21 GMT
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Signed with Impression - Chain of Custody



Signature Request

Signature Request ID:	43b35cb4-8bcc-4e24-b993-d359d3c30a53	Timestamp:	2024-05-16 05:31:04 GMT
Signee Name:	Joseph J. Mathebula	Sender Name:	Daleen Kruger
Request Type:	WebSigning	Request Status:	WEBVIEWER SIGNED

Original Document

Document Name:	SOW Mobile Cranes.pdf	Document Size:	1000.0 KB
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Email Evidence

Signee Email:	josephjm@foskor.co.za	Email Subject:	A document from Daleen Kruger is ready for signature
Email Sent Timestamp:	2024-05-16T05:27:09.053272	Email Opened Timestamp:	Not available in Silent Mode

Web Evidence

Signee IP Address:	41.21.226.206	Request Timestamp:	2024-05-16 05:29:24 GMT
Signee GPS (if shared):	ZA: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/124.0.0.0 Safari/537.36 Edg/124.0.0.0	Terms Accepted Timestamp:	2024-05-16 05:29:33 GMT

Annotations and Modifications

Signature Count:	1	Form Fields Filled Count:	0
Text Annotation Count:	0	Initial All Pages Count:	0
Single Initial Count:	0		

Signing Evidence

Signee Mobile:	+27768618785	Sign Type:	WebSigning
Security Challenge:	NONE	Part of Workflow:	1968874e-6f81-44ec-a4c3-3d0529f5c9b2

Chain Of Custody Generation

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